

## executive message

A.L. Feldman  
President and  
Chief Executive Officer

We have just completed the most successful year in the company's history, by almost any standard of measurement.

Through your efforts — both individually and collectively — Frontier has set new records in on-time performance, and leads the industry with nearly 89 per cent of all of our flights, to all of our cities, completed on time.

Similarly, our scheduled performance factor — the percentage of flights completed — is better than 98 per cent, another all-time high for Frontier. And we received far more compliments from our customers than we did complaints.

It's clear that your dedication to our basic approach of running an airline is working. We run on time, we tell our passengers the truth, we give them better service than they expect, and we match our capacity to customer demand.

The combination of a highly skilled and motivated work force, coupled with a simple and sensible business strategy, is continuing to pay off. When we officially report the financial results of 1974, we will report new records in both total revenues and net earnings.

But as we enter 1975, the business outlook for our industry is not at all bright. We have already begun to feel the effects of the economic recession that is gripping the country. Traffic during November and December was sharply below our

expectations, and we expect that there will be little, if any traffic growth throughout much of the coming year.

A major portion of our revenues comes from the leisure market — from the discretionary traveler. It's that segment of the market that has fewer dollars to spend in a depressed economy.

We have asked the CAB to approve a special discount fare designed to stimulate pleasure travel in a tight economy, and our new advertising will continue to emphasize vacation destinations on the Frontier system. We are confident that these actions will tend to offset some of the declines.

We have a basic responsibility to our shareholders to remain profitable, despite the problems of the economy. We also have a responsibility to our employees to maintain an environment that is rewarding both in monetary compensation and job satisfaction. And we have a responsibility to our passengers to give them reliable, courteous service.

Management has reaffirmed its commitment to these responsibilities, but we can only succeed if you also reaffirm your commitment to help keep Frontier in a leadership position in our industry.

With our continued dedication to being a sharp, competitive, first-class airline, I am confident that we'll out-perform the rest of the industry in 1975 — that we'll continue to be winners, even in the face of pretty tough odds.

**FRONTIER AIRLINES**



# FRONTIER NEWS

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## Introducing: Our New Ad Campaign

A new and exciting Frontier advertising campaign built around the theme "Discover the New Frontier" will be launched in January throughout Frontier's system.

Gordon Linkon, vice president of marketing, said the campaign, which has been in the making for more than a year, is designed to present Frontier's new image — excellent jet service, first class legroom at coach prices, convenient schedules, outstanding on-time

discover  
the new  
Frontier

## Off-Peak Fare Cut Could Spur Travel In 'Tight' Economy

An estimated 144,000 Frontier Airlines' passengers would save 20 per cent on their tickets next year under an experimental "Bicentennial Fare" proposed by the carrier Dec. 24 to the Civil Aeronautics Board.

Designed "to encourage pleasure travel during a tight economic climate," the Frontier discount would be available to passengers flying roundtrips between Feb. 1 and Oct. 31, 1975, with certain

schedules, outstanding on-time performance, the best-tasting and best-prepared food and the most friendly, efficient personnel.

Linkon said he believes the new theme accentuates Frontier's better quality and performance in a "down" period for the industry and since we are in an atmosphere where there is very little price competition, it's quality that will make the difference in terms of customer preference.

"It says many things," he pointed out. "To those customers who haven't flown us since 'the days of the DC-3' it invites them to see how we have changed and what we have to offer. To those leisure and vacation travelers who are planning to visit a resort or recreational area on our system, but who have not flown with us in a while, it invites them to discover something new and better about us — because we are better every day and it is worth the discovery or rediscovery."

Developed by Frontier in conjunction with Frye-Sills Advertising Agency of Denver, the new campaign will unfold in radio, newspaper, magazine and outdoor advertising.

Probably the most distinctive part of the program is Frontier's new theme song, "Discover the New Frontier," which features top recording star Glenn Yarbrough singing the lyrics.

The music and lyrics were composed by Dick Darnell of Denver, who, with his group, The Family Circle of Music, recorded the basic instrumental and vocal tracks for the song. Twelve members of

the Denver Symphony Orchestra, playing violins, cellos, French horn and oboe, added a full-bodied orchestral sound to the arrangement.

The musical recording session, which took two full days and the work of about 50 people, was held at Caribou Ranch, near Nederland, Colo., one of the world's newest and finest recording studios. While the Ranch's studios are used by major recording stars such as Chicago, Elton John, Frank Zappa, and The Beach Boys, Frontier had the distinction of recording the first commercial music there.

Several different versions of the song were recorded to maximize flexibility in our broadcast advertising.

The music for the song is strong, with a modern, driving beat. The lyrics are simple, Linkon pointed out, but catchy and easy to remember. "We are convinced that people will remember the tune and will sing along with the song the second or third time around," he said.

The new music has been entered in the annual International Broadcast Awards competition.

In Frontier's newspaper and magazine advertising campaign, Linkon said, we have chosen to make gradual rather than

revolutionary changes. The "Discover the New Frontier" theme will be worked into a basic advertising format which was introduced in 1974.

In Frontier's outdoor advertising, which includes large billboards, posters and taxi cards, the current theme — of destination cities in bold block letters showing full color artwork of the cities — will continue, but will be supported by the addition of the "Discover the New Frontier" symbol.

The campaign may be expanded to include television advertising sometime in the future, Linkon said.

This is the first change Frontier has made in its advertising theme music since 1971. For the past several years our advertising has used tag lines such as "A Better Way to Fly," "Look What You've Been Missing," and "You Really Get A Better Deal on Frontier."

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## Putting it all together . . .

(See page 3)

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"None of these lines tell the full Frontier story," Linkon said. "We needed something more adaptable to each of our market situations.

"We feel our 'New Frontier' campaign gets us into the jet age," Linkon said. "And any time we make a change in our customer service, we can easily point to it as a new thing for our potential customers to discover and appreciate.

"We're making a commitment to the customer with the 'New Frontier' campaign," he said, "but our promises will be only as good as the service we deliver. We're counting on all our Frontier people to put forth the effort it will take to make a discovery of the 'New Frontier' a reality for our customers and not just some clever advertising jargon or marketing doubletalk."

1 and Oct. 31, 1976, with certain restrictions on length of stay and day of travel. Children under 12 would receive a 50 per cent discount.

Frontier President A.L. Feldman said company projections show that the reduced fares would attract more than 41,000 passengers who would otherwise stay home or use ground transportation for leisure travel next year.

"The Bicentennial Fare," he stressed, "will give vacationers a much-needed break, while allowing Frontier to better utilize its ample existing capacity during off-peak periods."

Differing from earlier proposals by United, TWA and American, the Frontier plan does not call for advance ticket purchases, and limits its minimum-stay requirement to 4 days (excluding the day of travel) with a maximum stay of 17 days.

The other carriers are proposing a minimum stay of 7 days and maximum stays ranging from 21 to 30 days.

Frontier's discount would be applicable to all 3,355 city-pairs served by the airline throughout 16 states and Canada. Proposals of TWA and American apply only to markets of over 1,500 miles.

Similar to the other plans, Frontier would require that reservations be made 7 days in advance of departure. To assure space for full-fare passengers during peak traffic periods, Bicentennial Fare travel on Frontier would be precluded between midnight Thursday and midnight Friday, and between midnight Saturday and noon Monday.

If approved by the CAB, Frontier will begin taking Bicentennial Fare reservations on Jan. 23. Experience gained over the nine-month experiment will be used to evaluate a similar discount program in 1976, Frontier said.

## Pact Signed With FL Flight Attendants

Frontier recently concluded negotiations with its flight attendants on a new agreement which expires Feb. 28, 1977.

The agreement provides for improvements in wages, vacations, work rules and fringe benefits. Also included is the initial retirement plan for flight attendants.

### Our new theme lyrics:

## 'Discover the New Frontier'

Travel the skyways  
The Frontier Flyways  
Discover the new Frontier

Travelin' together  
Travelin' wherever  
Discover the new Frontier

Make it a bright day  
Flyin' the right way  
Discover the new Frontier

There's a feelin' inside  
You're at home in the sky  
When you discover the new Frontier

Make it a bright day  
Flyin' the right way  
Discover the new Frontier

There's a feelin' inside  
You're at home in the sky  
When you discover the new Frontier



HAPPINESS shows on the faces of these five National Asthma Center patients as Frontier's Art Davis tells them that they are to have their families with them for Christmas — thanks to the donations of Frontier employees. Pictured, from left, are Audrey Oden, Joy Harlow, Alberto Reyna, Davis, Emilio Soto and Russell "Eddie" Fowler. They are looking at a model of a Frontier Boeing 737.

## FL Employees Help Asthma Children, Parents to Reunite for Christmas

Thanks to the generous donations of Frontier employees and several Denver area travel agents, five patients at the National Asthma Center were reunited with their families this Christmas. At last count, according to Art Davis, volunteer chairman of the project, more than \$5,000 was donated — enough to bring in five families.

"We are really pleased at how well the employees supported the project this year," Davis commented.

The parents and other family members were flown to Denver Dec. 23 and were

center for children between the ages of six and 16. Children with chronic asthma are admitted regardless of ability to pay and stay on an average of 12 to 24 months. The children who visited their families this Christmas, thanks to the employee effort, have been in the center from four to 18 months.

The children and family members who visited this year included:

Emilio Soto, 13 — his parents, Mr. and Mrs. Gerardo Soto, and brothers, Gerardo, 14, Felix, 12, and John, 11, of Brooklyn, N.Y.

## short hops

Walking off with free trips to pleasure spots throughout the world were the nine lucky prize winners at the Employees Club Christmas dinner-dance last month. Domestic and international carriers donated passes to help make the annual affair a rousing success, according to Club President Bill Hilbert.

Even the more than 350 persons who didn't win anything that night didn't look like losers, as they wined, dined and danced all evening at the Aviation Country Club.

Winners of the round-trip passes for two were:

August Ehre, DEN MH, any destination on the Western Airlines system; Leo Schuster, DEN XG, Honolulu and back on Continental; Leonard Stuart, retired, anywhere on Continental's system; Matthew Ward, retired, to Mazatlan on Hughes Airwest; Joe Claffy, DEN DD, any "Mexico paradise" on Hughes Airwest; Joan Sands, DEN SY, anywhere on Texas International's system; Bill Hunter, DEN QI, anywhere on Lufthansa's system; Thomas R. Keller, DEN JJ, anywhere on Pan Am's system, and Harold Wagner, retired, anywhere on Pan Am's system.



PARTY PLANNERS — Officers of the Frontier Employees Club on hand to greet the folks at the Aviation Country Club. They were, from left, Virginia Hilbert, Bill Hilbert, Pat Olinger, Al Olinger, Nancy Veitel, Marge DeSoto (peeking over Nancy's head), Glen Robinette, Ernie DeSoto and Dolly McPhee.

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Jack Zembeck, manager of system cargo sales, is one of nine top executives of the nation's air cargo industry named to a newly formed Cargo Committee of the Air Transport Association which has been charged with, among other things, furthering development of the air freight market. The U.S. airlines in 1973 achieved the first \$1-billion freight revenue year in their history and are expected to surpass that record by a substantial margin in 1974, according to ATA's vice president of traffic, George A. Buchanan. The Cargo Committee will be responsible for recommending policy to the ATA's Air Traffic Conference on all matters pertaining to cargo marketing and services, including the air transportation of mail.

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Ron Beaumont, manager of vacation sales planning, has been elected president of the Western America Convention and Travel Institute. The institute has 150 members, all executives in travel, convention and vacation industries, and provides a means for an educational exchange among the members. Ron has been a member of the organization 12 years and has been vice president during 1974.

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Note: The former Customer Relations Department is now the Consumer Affairs Department. Ann Yanulavich, who heads up the department, is now manager of

were flown to Denver Dec. 23 and were to depart on Dec. 27. The Cosmopolitan Hotel in Denver provided complimentary accommodations, and National Car Rental donated cars for the families to use while they were visiting their children. The funds donated also provided Christmas dinner for the families and presents for the children to give their families.

On Dec. 14 Davis and volunteer Frontier families escorted the children out on a shopping trip. After lunch they went back to the National Asthma Center to wrap their gifts.

The National Asthma Center is the world's largest free asthma treatment

Brooklyn, N.Y.

Russell "Eddie" Fowler, 15 — his mother, Mrs. Bob Tatum, brother, James, 13, sister, Michelle, 8, and grandparents, Mr. and Mrs. Douglas Sweat of Lake City, Fla.

Joy Harlow, 15 — her parents, Mr. and Mrs. John F. Harlow, and sisters, Raylene, 16, and Bonnie, 8, of Sanford, Maine.

Alberto Reyna, 13 — his parents, Mr. and Mrs. Salome Reyna, and sisters, Sandra, 16, and Luzanna, 6, of Nixon, Tex.

Audrey Oden, 14 — her parents, Mr. and Mrs. James Oden, of Norfolk, Va.

## We Get Letters

*A special letter to Lou Berets, SSM at Grand Junction, from President Gerald R. Ford . . . Thank you so much for your fine assistance during my November 2 trip to Grand Junction. The personnel and support equipment you provided truly contributed to a smoothly run event. I appreciate your efforts and thank you for your cooperation.*

*From a very grateful father in Fort Myers, Florida . . . I received word about midnight that my son, a private pilot whose home is in GJT, was missing on a flight in his private plane. National Airlines was able to get me on a flight arriving in DEN by Braniff about 3 p.m. yesterday. Your next flight to GJT was filled. Because of vocal chord surgery, I can only whisper and cannot make myself understood over the phone. Mr. Doug Stager secured a seat on your 5:50 p.m. plane, personally checked to make sure my luggage would be on the plane, and further, he did my telephone talking to the FAA and to a friend who was to meet me at the airport. Whatever the outcome of the search may be, I am eternally grateful for people like Mr. Stager who understood and helped.*

*From a man in Altamont, Utah . . . Due to mechanical problems, my flight from VEL to DEN was 4½ hours late. This was extremely inconvenient but when a plane breaks down, there's not too much that can be done. The main problem was the flight itself. Approximately 10 intoxicated men boarded in RKS. They were loud and obnoxious. The stewardess did not make even the slightest attempt to stop them. After being on board 45 minutes, I finally received a drink. With a half hour of the flight remaining, I asked for another. She went to her station where she spent the following half hour wiping down her station. I pushed my call button, but that was ignored. I feel now it will be well worth my effort to drive to SLC and then fly another airline to DEN.*

*From a man in COS . . . I want to take this opportunity to congratulate you on the quality of your employees in getting my family of six on an airplane out of STL. If you will recall the weather in the northeast part of the U.S. on Dec. 1, you will remember that there was an accident and very serious weather conditions for air travel, and, as a result, our TWA flight was 10 hours late. Due to the early information we received, we arrived at the airport prepared for only a two-hour delay and it was with a great sense of relief that we were able to change our reservations to Frontier. Under the circumstances I would not have thought there was any chance at all for a party of six to secure alternate accommodations on a holiday weekend. Mr. Pitchford and your other employees made it seem very easy and we are most appreciative.*

Note: The former Customer Relations Department is now the Consumer Affairs Department; Ann Yanulavich, who heads up the department, is now manager of consumer affairs. Hank Lund, vice president of sales and service, said the change was made to bring us in step with other service companies "in putting as much emphasis as possible toward today's most important person — the consumer of our service."

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John Leavitt, Frontier investigator, reminds all employees that Federal Air Regulations state that tear gas defense weapons cannot be taken aboard an aircraft. They cannot be carried aboard, nor can they be in checked baggage. In case you buy one of these devices from the Employees Club, remember not to take it aboard a plane. It's considered a dangerous weapon.

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Pat Corrigan, a Frontier aircraft technician who has been making scale model airplanes for some 30 years, won a first place award in the model airplane contest sponsored in December by Stouffer's Denver Inn in conjunction with Orville and Wilbur Wright Day. Corrigan, who has been with Frontier for seven years, entered two scale models of antique aircraft — one a 1928 Travel Air and the other a 1928 Alexandria Eaglerock. He received a big trophy for his efforts.

## Frontier Traffic Takes a Nosedive

Frontier's passenger traffic declined during November compared to the same month a year ago, marking the first month this year we have not surpassed 1973 performance levels.

After adjusting for unusual traffic gains from the 1973 strike at Trans World Airlines, Frontier registered a four per cent decline in revenue passenger miles in November of 1974.

We flew 104,209,000 revenue passenger miles in November of this year, compared with 117,930,000 in November 1973 (including 9,500,000 attributed to the TWA strike). Revenue passenger miles for the 11-month period in 1974 were 1,264,467,000 compared to 1,190,558,000 for the similar period in 1973.

## Plans Set for Employee Golf Tourney

The second Frontier Employees Golf Tournament in Tucson will be held Feb. 16 at the Kino Springs Country Club, with lodging on the 15th and 16th in Nogales, Ariz. All transportation will be provided to and from the airport,

according to Al Toll, SSM in Tucson.

Entry fees are still being determined and will be announced soon in a flyer. All employees interested in participating in the tournament should drop a note to Gary Mackie, TUSOO.



### FRONTIER NEWS

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News items and photographs are welcome. Co-mail should be addressed to DEN-GP.



You'll be seeing and hearing it soon

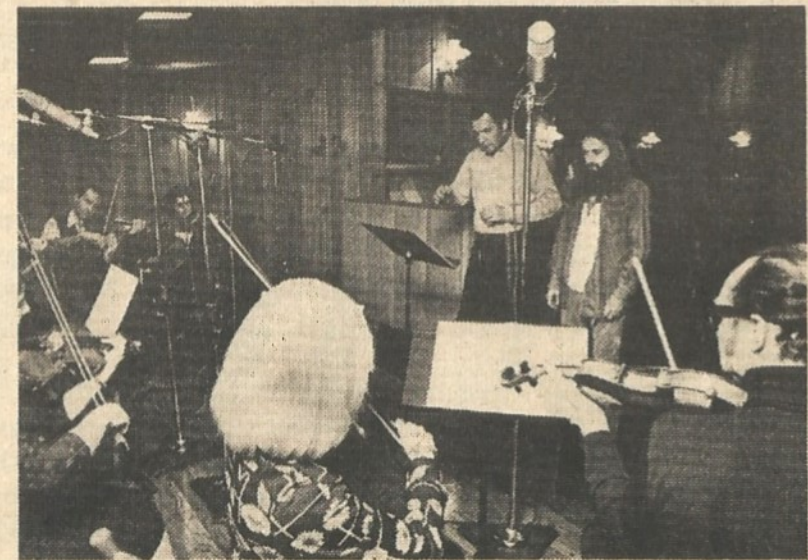
# DISCOVER THE NEW FRONTIER



*Vocalists from the Family Circle of Music (left) back up popular singer Glenn Yarbrough (center photo) to*



*record Frontier's new hard-driving theme song at Caribou Ranch, Colo. At right, members of the Denver*



*Symphony Orchestra add a full-bodied musical background to the belting vocals.*





## interlining

From the Pass Bureau: A reminder on current service charges which must be paid in advance with your pass request. The following airlines require payment by money order, cashier's check or credit union check (no personal checks): Aloha, \$5 one way, \$10 round trip; Continental, \$10 one way, \$20 round trip; Delta, \$10 one way, \$20 round trip; Hawaiian, \$5 one way, \$10 round trip; National, \$10 one way, \$20 round trip; and TWA, \$12 one way, \$24 round trip. The only airlines which accept personal checks (among those who require service charges to be paid in advance with your pass request) are Braniff, \$15 one way and \$30 round trip; SFO Helicopter, \$2.16 one way, \$4.32 round trip, and Western, \$7 one way and \$14 round trip for domestic travel and travel to and from Canada, except Edmonton, \$17 round trip, and \$10 one way and \$20 round trip to and from Alaska.

Allegheny's new interline non-revenue service charge for systemwide travel is \$10 one way and \$20 round trip.

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Sun Valley's sixth annual Interline Ski Week will be held Jan. 11-18. A \$25 registration fee admits interliners to exclusive festivities like an ice breaker warm-up, beer bust, hot cider party, sock hop, year's subscription to *Interline Reporter*, and chances to win a Sun Valley summer trip, an Austrian ski week, and more. There are special prices for accommodations. Contact Interline International, 730 Third Ave., Suite 2500, New York, N.Y. 10017, or call 212-986-1360.

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Montafon ski tours for interliners offer eight-day tours to Austria and Switzerland, including round trip air transportation, hotel, two meals, transportation to and from the ski resort, lift tickets and two to four hours of ski instruction per day for \$240 a person. Departures are every Sunday, with Monday return. Write for brochure to: MST, P.O. Box 45, Arlington, Va. 22210 (703-525-0927).

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TAP, the intercontinental airline of Portugal, is offering two packages for interliners. A nine-day trip to Madeira and Lisbon costs \$259 a person and includes four days and nights at the deluxe Madeira Palacio, half-day sightseeing tour, sangria party, one night admission to the Casino and transportation, three nights at the Hotel Lutezia in Lisbon, sightseeing tour and dinner and show. Departure dates are Jan. 19, Feb. 16, March 16 and April 13. A nine-day tour of Algarve and Lisbon costs \$249 a person and includes three nights at the deluxe Hotel Lagos, sightseeing tour of Sagres, one night admission to the Casino and transportation, four nights at the Hotel Lutezia in Lisbon, sightseeing tour and a Lisbon by night tour. Departure dates are Jan. 5, Feb. 2, March 2, March 30 and April 27. Price includes positive space economy round trip air transportation on TAP Portuguese Airways, U.S. international departure tax, transfers and portorage between hotels and airports and hotels (double occupancy). Single supplement is \$25. Registration form and additional information are available from Interline International, 730 Third Ave., Ste. 2500, New York, N.Y. 10017 (212-986-1360).

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The Sojourner Inn at Teton Village, Wyo., is offering Frontier employees special rates. A package including two nights' lodging, two breakfasts and one dinner costs \$43 per person, double occupancy. A six-night package, including three breakfasts and two dinners, costs \$105 per person, double occupancy. Contact Kay Demery, or

*Dear Santa,  
Please bring me  
a . . . and a . . .  
and a . . .*



More than 600 children turned out for the annual Frontier Employees' Children's Christmas Party held in the Denver hangar on Dec. 14. Each child attending was given a stocking filled with goodies and got a chance to sit on Santa's knee. Behind that Santa beard once again was Jack Mericle of the electrical shop.



Before Santa arrived Krako the Clown entertained and did magical tricks. There were also seven Walt Disney characters (we're not sure who were inside the costumes) greeting the kids, and Lefty Carlson of reservations did rope tricks.



## Aircraft Technicians Top Winners

\$43 per person, double occupancy. A six-night package, including three breakfasts and two dinners, costs \$105 per person, double occupancy. Contact Kay Dermody or Doug Smith at the Sojourner, P.O. Box 27, Teton Village, Wyo., 83025 (telephone 307-733-3657).

## service awards

### 25 YEAR SERVICE AWARDS

Cottingham, R. B., Captain - DFW  
Cox, G. S., captain - DFW  
Hoglund, L. L., aircraft technician - DEN

### 20 YEAR SERVICE AWARDS

Beard, A. B., station agent - HOT  
Burke, M. F., regional director of flight operations - DFW  
Conn, M. G., sales service manager - LIT  
Dodd, D. O., captain - MCI  
Larsen, Jr., L. P., aircraft technician - DEN  
McLellan, W. E., captain - DEN  
Sanders, R. W., captain - DFW  
Vance, W. S., captain - DFW  
Wicker, N. E., captain - MCI

### 15 YEAR SERVICE AWARDS

Caballero, M., lead aircraft technician - DEN  
Hinkle, D. D., ticket counter agent - COS  
McCaleb, F. J., station agent - PUB  
Moncrief, B. T., area manager line maintenance - DFW  
Pierce, T., SATO agent - FSI

### 10 YEAR SERVICE AWARDS

Barlow, C., lead aircraft technician - DEN  
Braisted, F. M., manager financial analysis - DEN  
Guerra, N., aircraft technician - DEN  
Hartland, E., aircraft technician - MCI  
McKee, W. F., ticket counter agent - DFW  
Oliver, H. L., sales service manager - VEL  
Olsen, B. B., ticket counter agent - PHX  
Shackelford, S., senior reservations agent - DEN

### 5 YEAR SERVICE AWARDS

Barcus, P., provisioning clerk - DEN  
Collar, A. W., station agent - FSM  
Dodd, J. L., flight attendant - MCI  
Eidsmoe, R., flight attendant - DEN  
Mason, E. J., ticket counter agent - DEN  
Nevins, S. J., flight attendant - MCI  
Nordman, J. I., station agent - MCI  
Roberts, W. E., station agent - LAS  
Stager, D. L., ticket counter agent - DEN  
Wagner, S. C., executive secretary - DEN



NOVEMBER GRADUATES. The latest class of flight attendants included, from left, Rosemary Anastasion, Cynthia Lawrence, Doneva Clark, Kim King, Stephen Dillahunty, Pamela Coffman, Melissa Bradshaw, Donna Shuffler, Laurel Bobrowski, and Linda Laznovsky.

## Aircraft Technicians Top Winners

### (Again) in Suggestion Program

Outstanding suggestions brought extra cash this Christmas for recent winners in the Frontier Suggestion Program who shared a total of \$458 in awards. Aircraft technicians in Denver took top honors, but mechanics, inspectors and station agents also were rewarded for their ideas.

Largest award for the period — \$98 — went to aircraft technicians Jake Morris, Marvin Schuett and Richard Cantwell for their idea to design and manufacture grey naugahyde covers for the hard shells on B-737 crew seats. This procedure saves time and replacement of the shell itself.

Aircraft technician Larry Larsen received the highest single award of \$70 for a technical idea regarding the CV-580. Larsen suggested replacing the torque meter indicator electrical connector with one that incorporates a cable clamp to prevent breaking of the wires during instrument replacement. (That's the easiest way to explain this procedure, which helps prevent turn-around delays.)

Suggestions can be submitted by any Frontier employee on Form II7430, 904-2075. Representing the accounting department this month is accountant Martha Widener who received \$20 for her suggestions concerning changes in the area of Agency Audit. From Engineering comes a winner worth \$32.50 for Don Mueller, manager airframe and system engineer in Denver. Mueller gave some thought to emergency procedures and suggested adding emergency information on all of our aircraft to the Emergency Procedures Manual and disseminating this information to fire and rescue units.

Two Denver inspectors, Robert Sweeney and Hugh Gulliksen, are also winners this month. Sweeney received \$30 for his idea concerning a step ladder for the tail stand in the heavy check area at the G.O. And for suggesting the design of a tool for rigging and trimming part

power stops on B-737 engines, Gulliksen picked up \$25.

Suggestions from employees at our stations are encouraged! Durango station agent Robert Seibert received \$22.50 for his suggestion to put a plug in on the electric bag cart for a 24 volt outlet to pump water alcohol. Danny DeVore, station agent in Farmington, received \$22.50 for devising a way to save replacing the leading edges of CV-580 wings, which are often damaged by fuel nozzles. DeVore tried covering the nozzle with tire rubber, and it worked.

Two winning suggestions this month concerned automotive ideas. Mechanics Del Renz and Ollie Davis received \$25 each for their suggestion to install a ball joint on the Ford covered clark tug acceleration bellcrank as a repair instead of a replacement of the bellcrank. Aircraft technicians Arbie Dillow and Ron Ferrie picked up \$10 each for their idea to install two lights on the forward bulkhead of the field trip truck to facilitate loading, unloading and checking cargo.

Aircraft technicians submitted two other winning suggestions on both the CV-580 and the B-737. O.D. Scott and Willis Cooke designed a tool for removing the CV-580 pilot's direct vision window hinge pins and received \$11.25 each. David Varnon, lead aircraft technician, was awarded \$25 for his idea to install identification tabs on electrical connectors on the left and right air conditioning pack valves on the B-737 to prevent crossing during replacement.

Rounding out the suggestions are those submitted by shop planner Terry Carlson and aircraft technician Thomas DeWoody. Carlson received \$10 for suggesting installation of a lavatory sign on the B-737 forward bulkhead, and DeWoody received \$10 for his suggestion concerning no smoking in the ramp stores room.