

## Agent Bios

### BRENDA MAHLBERG

Hello, I'm Brenda Mahlberg and I've been with the Elwood office of The Home Agency for 10 years. After being with the FSA Office for 8 years, I made the easy transition of going to work for The Home



Agency. My primary responsibilities are working with all the Home Agency crop insured's and keying for our Service Center. I grew up in North Platte, graduated from college with a Business Administration Degree and then made my home in Elwood.

I am married and have 3 children. My husband, Kevin, is a business teacher and coach for Elwood Public Schools. Our son, Bryson, just graduated from high school and will be attending Doane College on a track scholarship. Our daughter, Bailey, will be a junior in high school and Rachel will be an eighth grader. We stay busy attending all the sporting events and school activities and occasionally making it to the golf course. For some reason my husband seems to make it out there a lot more than I do. ■

### DANTINLIN

Hello, I'm Dan Tinlin, the Manager and Agent at The Home Agency in Gothenburg, NE. I was born in Chicago, raised in San Antonio and lived in Denver while in the service. I went to work for Frontier Airlines in the late fifties, where I met and married Sharon Aden, a flight attendant for United Airlines. We decided to raise our children in a small town.

Sharon was from Gothenburg, so we moved here in 1962.

I have a son, Jeff, 45, who lives in Chicago, a daughter, Jenny who lives in Omaha, and I lost my daughter, Suzanne, in 2006. I have 5 grandchildren or 8 if you count Peps' daughters, (which I do) and 2 great grandchildren.

I started selling insurance in January of 1980. In 1981, I was selling federal crop insurance for \$2.50 to \$3.50 an acre. WOW!!

In 1990, I was going to strike out on my own, but as luck would have it, I met Pep Baldonado. He suggested I join him at the Home Agency in Elwood. This turned out to be a great match for Jim & me. We have the same feeling about crop insurance being an insurance product of the future. While selling all types of insurance, we concentrated on selling crop insurance and it became a niche market for The Home Agency. In 1999, when I turned 65, Jim bought out my share of the agency. I remained as manager of the Gothenburg office and hold that position today.

Over the years, it has been very rewarding to help educate our producers on how to use crop insurance as a marketing and risk



management tool to lock in projections and enhance their farming operations.

I am very involved in the community, serving on the city Planning and Zoning Board and the hospital foundation board. I have the distinction of having been the Chamber of Commerce president in three different decades, 80's, 90's and 2000. We at The Home Agency believe that it is essential to our business to be involved in our respective communities. ■

### CHIP BULLOCK

Chip Bullock is the agent at the Cozad, Nebraska office. He has worked for The Home Agency for just over a year. Chip was raised in Gothenburg and has lived in Dawson County all his life. After graduating from Gothenburg High School in 1971 and attending Kearney State College, he moved back to Gothenburg in 1974 and went to work for the local Co-op. Chip has been in ag-related businesses



all his adult life. In 1980, Chip met his best friend, Donnis, and married her a year later. Donnis owns K&D Photography and Chip enjoys helping her whenever he can with weddings and photographing families and high school seniors. Chip's son and his family live in Brule, NE and his daughter lives in Texas.

In 2003, Chip got his real estate license and a year later he got his insurance license. Chip started working in the Cozad office of The Home Agency on June 2, 2007. It is the perfect match. Chip enjoys the insurance business and working with folks on property and casualty insurance in addition to being associated with agriculture and livestock through crop and LRP insurance. Working with crop and livestock producers to get the best coverage available in a difficult climate is Chip's passion.

Chip is also very involved in the Cozad community. He is a member of the local Rotary club, a mentor in the Teammates program, a board member for the Cozad Teammates program, and a board member on the Cozad Development Corporation which helps with the economic development in Cozad. Of course Chip also enjoys Husker football and baseball. ■